

# YOUR 3PL PARTNER

At Bray Solutions, we offer a complete end-to-end solution for your business. We receive goods, manage stock, pick & pack and despatch using the very latest multi-channel order system.

braysolutions.com



•Order Fulfilment •Pick & Pack •Short/Long Term Storage •Distribution

### **OUR STORY**

In 2011, our now owner & the landlord of the industrial estate we occupy leased several warehouse units to businesses.

With a tenant struggling with the logistics aspects of his business and on the brink of leaving the estate, Bray Solutions was formed to take on that side of his business.

Those discussions have led us from **1 warehouse to over 30** in just over a decade.



### WHO WE'VE HELPED

Without Bray's innovation and flexibility, we would not have been able to fulfil the requests we have had over the last few months. We can't fault their ability to come up with solutions to ensure that our business satisfies our customer's demands. Their hands-on approach means they are an integral part of our team, and we highly recommend them to anyone that is looking for a 3PL partner."

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GARY WOODS Teamson UK Ltd



**DALE SHARPE** General Manager



**STEVE MILLS** Commercial Manager



**KYLE ARBERRY** Commercial Executive

# **YOUR TEAM**

From the warehouse to the office, we treat your products as if they were our own.

The Management team have over 50 years combined experience in warehousing and fulfilment processes meaning we understand the importance of effective warehouse management.

Having built Bray from the ground up, adapting to the requirements of our customers, you're in safe hands.

### WHY CHOOSE US?



#### WE MANAGE THE WHOLE PROCESS

Including storage, picking, packing and logistics

**OUR WAREHOUSE TEAM** boast a 99.8% pick accuracy

**WE ARE A TRUSTED MEMBER** of the UK Warehousing Association



### WHAT WE OFFER



#### FULFILMENT

We boast a 99.8% pick accuracy thanks to the IT & Wi-Fi scanning tech we use.



#### WAREHOUSING

We occupy 150,000 Sqft, including over 30 warehouse units, with room for expansion.

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#### TRANSPORT

From letter deliveries to dangerous goods, is there anything we can't transport?



#### **CONTRACT PACKING**

Our services include small/ light assembly, labelling, branding and bagging.



#### **INTEGRATIONS**

Track your entire process, from order placing to delivery, with our versatile WMS.

# **OUR HAPPY CUSTOMERS**

Bray Solutions has been a fantastic 3PL partner and is a key player in support of Heyday's growth in the UK and Europe. They have given us the flexibility to scale as needed, and always act quickly to our requests. Bray goes above and beyond with efficient fulfilment of both B2B and DTC orders, as well as providing a high level of support through prompt order tracking and immediate issueresolution. Their staff have been a joy to work with from the start."

> JOHN MILLS Heyday Ltd

### **OUR PROMISES**

### PEACE OF MIND

We use a state of the art WMS to manage stock to the highest standards



### DELIVERY ON TIME

We demand the highest standards from our delivery partners



#### **ROOM TO GROW**

If you need to grow, we can grow with you to accommodate

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YOUR TIME BACK

We focus on the operation, so you can focus on your brand



### SUCCESS MANAGEMENT

We provide management reports to help you evaluate performance



### **RETURNS MANAGEMENT**

A seamless returns process is key to a 3PL provider



#### **MONEY SAVINGS**

We'll help you save on overheads and equipment costs



### **BRAND SYNERGY**

We supply bespoke and branded packaging solutions



### **ENVIRONMENTAL BENEFITS**

A digital order process to ensure a largely paperless system







Kings Cliffe Road, Wansford, Peterborough PE8 6PB

Lakeview Office Suite







@braysolutions







BCMPA ACCREDITED MEMBER

braysolutions.com